



June 1, 2011

Dear Friends and Valued Business Associates,

I am writing to share some very exciting news at AERO Integrated Solutions. Today, AERO was acquired by Automated Logic Corporation (ALC).

Although our name has changed and our resources have increased exponentially overnight, the employees and management team you have come to know and trust remain the same. We have proudly represented ALC technology in Virginia for more than twenty years. During this partnership, we have come to recognize that ALC shares our core values and drive for excellence in customer satisfaction and innovation.

AERO has long strived to demonstrate clear leadership in the delivery of world-class building automation and energy management solutions. ALC's mission is to be the premier provider of hardware and software for building automation and energy management systems globally, and the leading turnkey solution provider in North America. This further alignment of our businesses is the logical next step in the evolution of both organizations as we seek to serve you better.

I look forward to speaking with each of you in the near future to answer any questions you may have and to talk about our future together. Our employees are the same, our core values are unchanged, and our dedication to you is constant. The only thing changing is the name...

AUTOMATEDLOGIC®
VIRGINIA

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Loving", written over a white background.

Steve Loving
Branch President